



AEMEE

Economic Empowerment | Community | Partnership | Country



pacainc
Pilbara Aboriginal Contractors Association Inc



Session title;

Commercial Partnerships for Prosperity

Presenter Mr Barry Taylor

Pilbara Aboriginal Contractors Association Inc



The Pilbara – Western Australia



Pilbara Aboriginal Contractors Association Inc



Commercial Partnerships for Prosperity

The Pilbara; the epicentre of the economic earthquake.

Current construction projects value : \$78.8 Billion

Future construction projects value : \$ 65 Billion

Past 40 years of minerals & energy extraction
value : \$ hundred of billions

Commercial Partnerships for Prosperity

40 years of mining in the Pilbara and what have Aboriginal business people to show for it??

Currently there is 6788 active Pilbara registered businesses. 99.4 % of these businesses are non – Aboriginal. (ABN STATS)

Commercial Partnerships for Prosperity

.6 of 1 % are Aboriginal Businesses
The disparity is that only **one (or less) (1) in every 177** Aboriginal persons operates a business in the Pilbara.
From here we can make our own assumptions????

Commercial Partnerships for Prosperity

PACA was formed to address this appalling chasm and to develop partnerships for prosperity.

Pilbara Aboriginal Contractors Association Inc



The Pilbara Aboriginal Contractors Association Inc

PACA Inc (as it is known) is a new “peak”
Industry association, established in February
2009, for the purpose of promoting, fostering and
supporting, in the first instance, traditional
Aboriginal business owners
And aspiring Aboriginal entrepreneurs in the
Pilbara region of WA.

Pilbara Aboriginal Contractors Association Inc



Our priority is to support and enhance the
employment,
economic and social prosperity for all Aboriginal
people in
the Pilbara region of Western Australia.

Pilbara Aboriginal Contractors Association Inc



As the Pilbara's peak industry representative body for Aboriginal contractors and business, PACA Inc provides leadership for its members and the provision of a range of relevant and quality services.

We seek to work with
the Resource & Mining sector, Government
and other industry stakeholders
to promote and improve business opportunities
and relationships between
these stakeholders and Aboriginal business in
the Pilbara.

Pilbara Aboriginal Contractors Association Inc



PACA Inc members benefit from our services in the following areas;

- Advocacy to all tiers of Government
 - Regular member meetings
- Industry representation & negotiation
 - Strength and support through unity
 - Statutory Government requirements
 - Start up business planning
- Pre-qualification for the Mining industry

PACA Inc makes it easier for industry & government

PACA Inc aims to make it easier for all companies and Government to conduct business, by providing a direct portal to Indigenous business owners.

United voice

Membership of PACA Inc allows members to have a united voice and to discuss specific opportunities and challenges faced in their day to day business activities, which enables PACA Inc to bring such matters to the attention of relevant industry representatives, governments and other stakeholders.

PACA Inc aims for best practice

In the development and tendering of contracts, employment, training and economic opportunities
To keep members knowledge of industry to a high standard.

PACA Inc aims to encourage its members to adopt best practice principles and strive for increased productivity and enhanced skills through education and training.

PACA Inc is building valuable networks

We understand that an Australian wide business network is the way forward in developing the interests of members and the greater Indigenous business community of Australia.

Ladies and Gentlemen this is the
conclusion of my presentation.

Thank You.

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